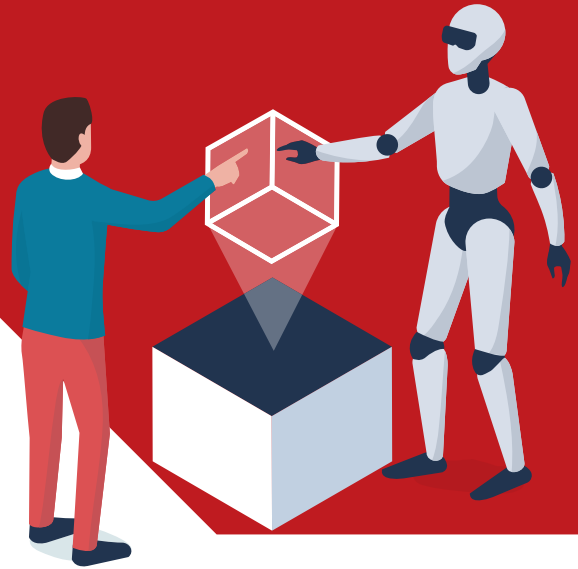


# HSBC GBA+ Technology Fund



HSBC is committed to supporting the next generation of leading technology companies, helping them expand nationally and internationally. We have launched a USD1.13 billion senior debt fund<sup>1</sup> focused on supporting fast-growing technology companies in one of China's most dynamic regions, the Greater Bay Area (GBA), as well as being available to firms throughout mainland China.

## Technology sub-sectors of focus

The GBA+ Technology Fund is **focused on 6-sub-sectors** benefitting from structural shifts in consumption, digitalisation and automation.



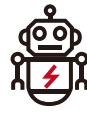
E-Commerce



Hardware



Platforms



AI/Robotics



Fintech



GreenTech

## Why GBA+ Tech Fund?



The aim is to support existing or prospective earlier stage, high growth clients operating in the technology sector across the GBA.

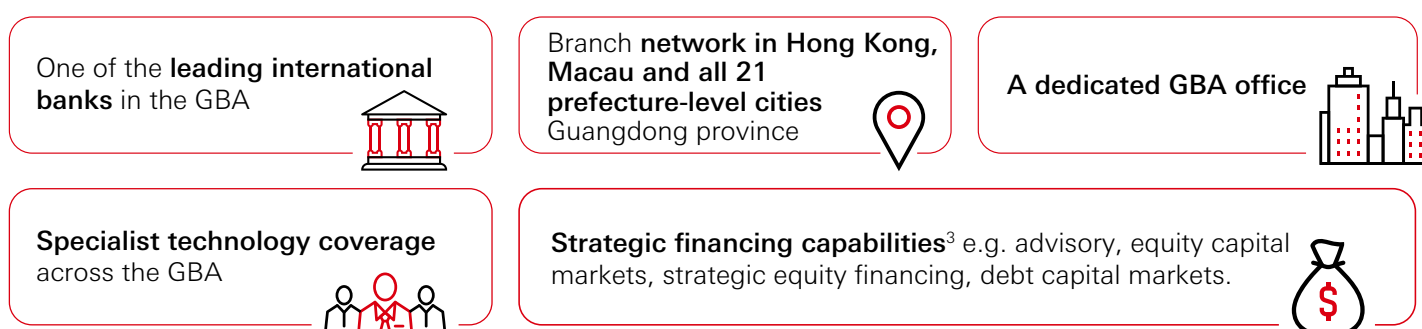


Support the working capital, capital expenditure, treasury and acquisition financing for proven business models including businesses at the pre-profit stage.

## Overview of the facility structure available

Quantum	Up to USD50m per company
Purpose	Working capital, capital expenditure, acquisition financing and treasury management solutions to support a proven business model
Tenor	Typically up to 12 months. Longer term and event financing will be considered for companies at Series B and beyond
Pricing	Negotiated on a case-by-case basis, to include a facility interest rate and initial arrangement fee <sup>2</sup>
Security	On case-by-case basis, asset or personal guarantee may be required
Covenants	Financial covenants may be required, but evaluated on a case-by-case basis
Shareholder base	Supportive and experienced shareholder base, likely to include venture capital, strategic investors or private equity
Other terms	Frequent management meetings, KPI monitoring, receipt of regular financial information
Due diligence requirements	Historical financial information, financial projections, business plan, organizational chart, and others

## HSBC in the GBA



For more information, please contact the HSBC coverage team:

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3. The services will be provided by the relevant HSBC Group members in accordance with their business scope

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