



E-bank Acceptance Draft

Bespoke Solutions for Trade Finance

Smarter Banking helps your business thrive



Together we thrive



E-bank Acceptance Draft

Bespoke solutions for trade finance, more flexible and convenient

We have our comprehensive E-bank Acceptance Draft solutions in response to the diverse needs for e-drafts by trading, service and manufacturing businesses. Three customizable solutions are fully digitized and offer a more convenient and flexible approach to draft issuance, endorsement, collection, discounting, etc. It helps you to deliver higher efficiency in AR/AP settlement and capital turnover together with additional benefits including reduced payment risks, more efficient financial operations and cost savings.

Bank acceptance draft discounting express, faster and cheaper discounting services

Corporate customers in mainland China with HSBC accepted bank acceptance draft with no further endorsement are entitled to the following discounting benefits and rights under bank acceptance draft discounting express:

- ◆ Free setup of access to ECDS
- ◆ Streamlined and simplified application process for faster discounting services
- ◆ Eligible customers are waived of requirements to provide transactional supporting documents such as the contract and invoice*
- ◆ Better rates of discounting services
- ◆ Account management fee exemption for up to 6 months

* Subject to approval by HSBC

Host-to-host, comprehensive and efficient connect between systems

This solution directly connects corporate customers' financial system with the ECDS, which delivers significantly higher operational efficiency for corporate finance professionals. Leveraging the e-draft platform with host-to-host function, each corporate can easily set up a center of shared financial services that centrally manages drafts for all local subsidiaries so as to holistically plan and manage working capital, and save financial and operating costs. This solution connects each corporate customer's finance system with the ECDS, which delivers significantly higher operational efficiency for corporate finance professionals. Leveraging the H2H platform, each corporate can easily set up a center of shared financial services that centrally manages drafts for all local/regional subsidiaries so as to holistically plan and manage working capital, and save financial and operating costs.

E-bank acceptance draft pool pledge, bespoke solution for trade finance

A bespoke solution for E-bank acceptance draft pool pledge* that enables automated AR/AP management, lower take-up of corporate capital, financial cost savings, more efficient capital operations and optimized cash flow.

Solution highlights:

- ◆ Dynamic management of drafts in the pool
- ◆ Digitally enabled process, streamlined and simplified. When the master agreement on E-bank acceptance draft pledge is signed, pledge can easily be conducted online via ECDS
- ◆ Flexible choice of drawdown amounts, tenors and means of interest payment based on actual needs
- ◆ Trade offerings are available in multiple types and currencies, e.g. DC/guarantee issuance and bank draft acceptance**

*Requirements for E-bank acceptance draft pledge: E-bank acceptance draft compliant with HSBC requirements. Each pledger is required to hold an RMB settlement account with HSBC

**Requirements of specific trade offerings apply

» For more information, please contact your Relationship Manager or call our Commercial Banking Service Hotline at **400 821 8878**

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