

# Tariff of Accounts and Services

*For Corporate Customers*



This tariff (as may be amended or supplemented from time to time) applies to services provided by the Mainland China branches of the Bank to their corporate customers. The term “corporate customers” shall, when used in this tariff, refer to corporations, enterprises, institutions and other non-personal customers, as well as sole proprietors.

This tariff comes into effect from 1 December 2025 . The charges, accounts and services in this tariff may be adjusted from time to time at the Bank’s discretion or according to laws and regulations and/or directives as given by the local authorities, and the Bank shall not be liable for not notifying the customers of such adjustments caused by any change in regulatory requirements.

The charges shown in this tariff do not include charges collected by other institutions (including, without limitation, any other branches of the Bank or any other HSBC Group members, whether situated within or outside China) or duties, levies, charges or taxes imposed by the Government. Where applicable, these charges, duties, levies or taxes should be paid at the rate laid down by such other institutions or the relevant authorities.

This tariff (as may be amended or supplemented from time to time) is for the customers’ information only, and the Bank shall not be liable for its completeness and consistency with regulatory requirements. Nothing in this tariff shall restrict the Bank’s rights under any other terms and conditions applicable to the relevant accounts.

Unless otherwise stipulated, the charges shown in this tariff will be calculated and collected in Chinese Yuan. If payments are made in a different currency from the prescribed currency, the equivalent in such other currency will be calculated at an exchange rate quoted by the Bank at the time of payment.

This tariff may be amended or supplemented from time to time, but the printing version of the tariff may not be updated instantly. If any provision in the printing version conflicts with that in the electronic version as published on the Bank’s official website, the electronic version shall prevail. Except for any service that is subject to government-guided or government-set price, the Bank may separately reach agreement with any individual customer regarding the relevant rate for any standard bank service that is subject to market-adjusted price , and the Bank may also provide customers with special or customized services, and the parties may reach agreement regarding the applicable rates related to such service that is subject to market-adjusted price. If the Bank and a customer reaches any special agreement regarding any service and/or the applicable rates, such special agreement shall prevail. In case of any discrepancy between the English version and the Chinese version of this tariff, the Chinese version shall prevail.

For more information, please visit <http://www.business.hsbc.com.cn/en-gb>.

# GOVERNMENT-GUIDED PRICING ITEMS

## 1. CNY LOCAL REMITTANCE

### 1.1 CNY Cashier's order

Commission fee: Waived  
Stationary fee: Waived  
Report Loss fee: Waived

Basis of pricing: 国家发展改革委 中国银监会关于取消和暂停商业银行部分基础金融服务收费的通知（发改价格规〔2017〕1250号）

### 1.2 CNY Company Cheque

Commission fee: CNY 1.00 per piece  
Stationary fee: Waived  
Report Loss fee: Waived

Basis of pricing: 中国银监会关于印发商业银行服务政府指导价政府定价目录的通知（发改价格〔2014〕268号） / 中国人民银行 银保监会 发展改革委 市场监管总局 关于降低小微企业和个体工商户支付手续费的通知（银发〔2021〕169号）

\* Commission fee is to be charged at the time of purchase. For voided cheque due to customer's own reasons, the commission fee could be claimed back.

### 1.3 CNY Bank Draft

Commission fee: Waived  
Stationary fee: Waived  
Report Loss fee: Waived

Basis of pricing: 国家发展改革委 中国银监会关于取消和暂停商业银行部分基础金融服务收费的通知（发改价格规〔2017〕1250号）

### 1.4 CNY Cross-bank Payment Transfer (via the Counter)

Amount of each transfer  
CNY 10,000 or less: CNY5  
CNY100,000 or less: CNY10  
CNY500,000 or less: CNY15  
CNY1,000,000 or less: CNY20  
Over CNY1,000,000: 0.002%, Max. CNY200

Basis of pricing: 中国银监会关于印发商业银行服务政府指导价政府定价目录的通知（发改价格〔2014〕268号） / 中国人民银行 银保监会 发展改革委 市场监管总局 关于降低小微企业和个体工商户支付手续费的通知（银发〔2021〕169号）

\* With effect from 30 Sep 2021 to 30 Sep 2026, for SME(Small & Micro Enterprises) and sole proprietors, the handling fee for payment amount within 100,000 will be charged at 10% discount.  
\* For financial treasury, disaster relief, pension payments and payment of credit facility proceeds by way of “Disbursement by the Bank”, waive the remittance handling fee.

MARKET-ORIENTED PRICING ITEMS

ACCOUNTS

1. Account Related Fee (exclude Retail Business Banking)

1.1 Account opening fee

|                         |                   |
|-------------------------|-------------------|
| Residential Account     | CNY2,000/customer |
| Non-Residential Account | CNY3,500/customer |

1.2 Service fee

CNY1,000/month/customer

If any of requirements listed below is met by customer, the bank will waive account service fee:

- a. customer only maintains one single account with the bank, and such account is a CNY account; or
- b. customer maintains any other account in addition to one service-fee-free CNY account or only maintains foreign currency account with the Bank, and in either case, the daily average of the aggregated deposit balance (excluding marginal deposit balance) of all these accounts of the customer is no less than CNY1,500,000 (or its equivalent in any foreign currency) in the preceding month.

NOTES:

- With effect from 30 Sep 2021 to 30 Sep 2026, for SME(Small & Micro Enterprises) and sole proprietors, the account opening fee and Service fee would be exempted.
- All fees under this section will be collected at customer level, regardless of number of accounts opened and/or maintained by such customer with the bank.
- Account opening fee is applicable to newly onboarding customers who does not maintain any account in the bank previously or who have exited with all accounts closed, and apply for opening of a new account with the bank.

2. Retail Business Banking Account Related Fee (apply to customers of Retail Business Banking, WPB)

2.1 Business Vantage Lite (BVL)

2.1.1 Business Vantage Lite (BVL)

|                              |                       |
|------------------------------|-----------------------|
| 2.1.1.1 Account Opening Fee: | CNY100/Customer       |
| 2.1.1.2 Service Fee:         | CNY100/Month/Customer |

- Waived when Integrated Total Relationship Balance (ITRB) in last month is no less than CNY100,000 or equivalent.
- Below preferential charges apply to BVL account holders, while all other pricing items still shall be subject to standard charges shown in this Tariff.

|  |   |
|--|---|
| 5.6.2 CNY Cross-bank Payment via Electronic Payments | Single Payment and One Debit Multiple Credit Payment<br>Amount of each transfer below or equal to CNY 50,000 - Free |
|--|---|

|   |      |
|---|------|
| 9.1.1 HSBCnet Monthly Fee (Domestic Business Package) | Free |
|---|------|

2.1.2 Business Vantage Lite – Elite Version(BVLE)

|                              |                       |
|------------------------------|-----------------------|
| 2.1.2.1 Account Opening Fee: | CNY500/Customer       |
| 2.1.2.2 Service Fee:         | CNY400/Month/Customer |

- Waived when Integrated Total Relationship Balance (ITRB) in last month is no less than CNY500,000 or equivalent.
- Below preferential charges apply to BVLE account holders, while all other pricing items still shall be subject to standard charges shown in this Tariff.

|   |  |
|---|--|
| 5.1.1.1 Overseas Outward Remittances (FCY&CNY) via TT - Telegraphic Transfer Issuance | 0.075%<br>Min. CNY80 / equivalent<br>Max. CNY500 / equivalent<br>Plus Cable Charge |
|---|--|

|                                      |      |
|--------------------------------------|------|
| 5.2.1 Inward Remittance via TT (FCY) | Free |
|--------------------------------------|------|

|  |  |
|--|--|
| 5.4.1.1 Foreign Currency Local Payments via TT - Telegraphic Transfer Issuance | 0.075%<br>Min. CNY80 / equivalent<br>Max. CNY500 / equivalent<br>Plus Cable Charge |
|--|--|

|   |      |
|---|------|
| 5.5 Foreign Currency Local Inward Remittance via TT | Free |
|---|------|

|  |      |
|--|------|
| 5.6.2 CNY Cross-bank Payment via Electronic Payments | Free |
|--|------|

|   |      |
|---|------|
| 9.1.1 HSBCnet Monthly Fee (Domestic Business Package) | Free |
|---|------|

Integrated Total Relationship Balance (ITRB) is defined as below:

Integrated Total Relationship Balance (ITRB) is the sum of monthly average aggregate deposit balance of BVL/BVLE client, foreign exchange (excluding Forward FX deal and payment/collections without currency exchange) of BVL/BVLE client and the Total Relationship Balance (TRB) of associated personal client.

1. The associated personal client means Ultimate Beneficiary Owner (UBO) of the BVL/BVLE client, whose written application has been accepted by the bank, requesting the bank to include his/her TRB into IRTB of BVL/BVLE client. The ownership percentage should reach the threshold specified by the bank from time to time.
2. Items included in TRB of associated personal client please refer to the Tariff of Accounts and Services for Personal Customers, which may be amended by the bank from time to time.
3. Business Vantage Lite – Elite Version(BVLE) could be associated with one Premier Account of its UBO(s) and Business Vantage Lite (BVL) could be associated with one Advance Account or Personal Banking Account of its UBO(s).

Notes:

- All fees under this section will be collected at customer level, regardless of number of accounts opened and/or maintained by such customer with the bank.
- Account opening fee is applicable to newly onboarding customers who does not maintain any account in the bank previously or who have exited with all accounts closed, and apply for opening of a new account with the bank.
- Starting from 30th September, 2021, all new customers of Retail Business Banking, WPB, will be exempted from account opening fee for opening Business Vantage Lite (BVL) or Business Vantage Lite – Elite Version(BVLE) accounts, provided that such customers are registered in mainland China (excluding Hong Kong, Macau and Taiwan) .

2.2 Non Business Vantage Packaged Customers

2.2.1 Account opening fee

None

2.2.2 Service fee

None

## SERVICES

CNY accounts are available for foreign and local enterprises and entities in branches which are permitted to provide the relevant CNY business.

### 3. ACCOUNT SERVICES

|   |  |
|---|--|
| 3.1 Paper Statement   | CNY80/equivalent per month   |
| 3.2 Additional Statement/<br>Issue Payroll Payment Certification  | CNY 150/equivalent per certification,<br>maximum CNY1,000/equivalent as<br>one-off charge.   |
| <i>* Each 'Payroll Payment Certification' can contain up to 15 transactions.</i>  |  |
| <i>* E-Statement and E-advice are provided free of charge.</i>  |  |
| 3.3 Audit Confirmation  | CNY200/equivalent  |
| <i>* Small and micro enterprises and sole proprietors are entitled to 25% discount of this fee, i.e. the standard fee is CNY150/equivalent.</i> |  |
| 3.4 Bank Reference Letter<br>Credit Related Bank<br>Reference Letter  | CNY200/equivalent<br><br>*Service fee for issuing bank reference letters<br>relating to credit facilities is waived for small &<br>micro enterprises and sole proprietors.   |
| Non-credit Related Bank<br>Reference Letter   | CNY200/equivalent  |
| 3.5 Account Related Certificate<br>Account Certificate<br>Account Balance Certificate   | CNY100/equivalent<br>CNY100/equivalent   |
| 3.6 Copies of Statement,<br>Credit /Debit Advice,<br>Voucher & Paid Cheque  | Within 3 months:<br>CNY50/equivalent per copy<br>Over 3 months:<br>CNY100/equivalent per copy<br>maximum CNY1,000/equivalent as one-off charge<br>(Applicable when there is a request from customer<br>to retrieve historical account statements, credit or<br>debit advices, vouchers, and duplication of cheques<br>that have been paid) |

With effect from 1 Oct 2021 to 30 Sep 2026, our bank offers preferential pricing to SME(Small & Micro Enterprises) and sole proprietors with 50% discount of 5 items 3.7-3.11.

Account Level Customer Statement/Advice Monthly Fee via SWIFT FIN Message  
(per message type per destination)

|                                |                     |
|--------------------------------|---------------------|
| 3.7 MT940/MT950                | CNY800/equivalent   |
| 3.8 MT942                      |                     |
| Daily Frequency 1-12           | CNY800/equivalent   |
| Daily Frequency at and over 13 | CNY1,600/equivalent |
| 3.9 MT900/910                  | CNY1,600/equivalent |

Account Level Customer Statement Monthly Fee via host to host channels  
(per statement format per delivery channel)

|   |                   |
|---|-------------------|
| 3.10 End of day statement<br>(MT940 or other format)                        | CNY200/equivalent |
| 3.11 Intraday statement<br>(MT942 or other format):<br>Daily Frequency 1-12 | CNY200/equivalent |
| Daily Frequency at and over 13  | CNY400/equivalent |
| 3.12 Standing Instruction   | CNY200/equivalent |

|  |   |
|--|---|
| 3.13 Consolidated Billing Service<br>Detailed Transaction List Report<br>Monthly fee | CNY 30 per account per month                          |
| TWIST Statement monthly fee  | CNY 60 per account per month                          |
| 3.14 Witness Service for<br>Overseas Account Opening                                 | CNY 2,000/equivalent per service<br>for each customer |

### 4. CASH SERVICES

#### 4.1 Cash Withdrawal

|   |                         |
|---|-------------------------|
| 4.1.1 Available currencies              | CNY, USD, HKD, JPY, EUR |
| 4.1.2 CNY Cash Withdrawal               | Free                    |
| 4.1.3 Foreign Currency Notes Withdrawal | Free                    |

- \* CNY and Foreign currency notes withdrawal must adhere to the regulations of the relevant authorities.*
- \* Notes withdrawals are subject to two working days' advance notice to the Bank and cash availability.*
- \* For note withdrawals from account of different currency, note buy/sell board rates against CNY will apply.*

#### 4.2 Cross city RMB cash deposit over HBCN counter

Free

*Note: Above service is only applicable to cities where local regulations permit. Consult local branches for specifics.*

### 5. OVERSEAS/LOCAL REMITTANCES

#### 5.1 Overseas Outward Remittances (FCY&CNY)

##### 5.1.1 Telegraphic Transfer\*

|   |   |
|---|---|
| 5.1.1.1 Telegraphic Transfer Issuance                                   | 0.1%<br>Min. CNY100/equivalent<br>Max. CNY1000/equivalent<br>Plus Cable Charge  |
| 5.1.1.2 Amendment, Enquiry or Cancellation<br>at the customer's request | Up to five cables:CNY200/equivalent<br>Each additional cable:<br>additional CNY40/equivalent per cable<br>Plus any other overseas charges claimed<br>by correspondent banks |
| 5.1.1.3 Cable Charges   | CNY 140/equivalent per cable  |
| 5.1.1.4 Additional Cable Messages                                       | CNY 100/equivalent per page   |

*\* The customer and the Bank may otherwise agree on other fee arrangement and/or calculation methodology for the above fee item.*

*\* All applicable RMB cross-border outward remittances should follow Telegraphic Transfer charges.*

*\* 1. The charges for Telegraphic Transfers do not include any charges that may be imposed by correspondent banks or RMB clearing agent banks. In such an instance, your beneficiary may not receive the full amount of the remittance.*

2. If the remitter requires the beneficiary to receive the full amount of the remittance, the remitter may elect to apply for the "Pay Exact" service. This service will ensure that the beneficiary bank receives the full value of the remittance. Please note the following:
- "Pay Exact" is applicable to USD/HKD remittance.
  - An additional fee of CNY200/or equivalent will be levied in advance on the remitter for overseas remittance fee and our bank's fee charged under this service.
  - HSBC has the right of recourse to the remitter in the instance where the USD correspondent bank claims a charge higher than the above CNY200/or equivalent.
3. Unless otherwise agreed, our bank will collect overseas remittance fees in accordance with the charge option selected by the remitter in the outward remittance application form. If the remitter selects 'BEN', local fees (including Telegraphic Transfer fee and cable fee) will be deducted from the amount remitted and, the beneficiary will bear the correspondent bank charge. If the remitter selects 'SHA', local fees (including Telegraphic Transfer fee and cable fee) will be debited from the remitter's account and, the beneficiary will bear the correspondent bank charges. If the remitter prefers to use 'OUR', local fees (including Telegraphic Transfer fee and cable fee) will be debited from the remitter's account, and the correspondent bank charges will be debited from the remitter's account ultimately.
4. If the remitter enjoys preferential price and selects 'BEN' for outward remittance, standard local fees(including Telegraphic Transfer fee and cable fee) will be deducted from the amount remitted and, the beneficiary will bear the correspondent bank charge, instead of preferential fee charge.
5. For payment of credit facility proceeds by way of "Disbursement by the Bank," waive the remittance handling fee

## 5.2 Inward Overseas Remittances

### 5.2.1 Inward Remittance via TT (FCY)

Proceeds paid to HSBC Account CNY55/equivalent

### 5.2.2 Inward Remittance (CNY)

Free\*

\* Customer needs to pay intermediary clearing bank charge (if any)

### 5.2.3 Inward Demand Draft Collection

5.2.3.1 Collection Commission on cheque drawn on HSBC Mainland China: 0.125%  
Min. CNY200/equivalent  
Max. CNY600/equivalent  
\* Plus cable charge, if any.  
\* If the payment amount is below USD50, the charges would be reduced by half.

### 5.2.4 Cheque Collection

5.2.4.1 Cheque Collection Overseas: CNY300/equivalent  
Out-station: CNY200/equivalent  
In-station: CNY80/equivalent  
(For HKD & USD cheques from Hong Kong collected via Shenzhen Branch, 0.1 % commission on cheque amount will be charged, with Min. CNY20 / equivalent and Max.CNY1,000 / equivalent)

\* Inward cheques are accepted for collection at the bank's discretion

### 5.2.5 Inward Telegraphic Transfer Request

5.2.5.1 Inward Telegraphic Transfer Request Issuance CNY200/equivalent

5.2.5.2 Amendment or Cancellation CNY500/equivalent

### 5.2.6 Return payment commission

|  |  |
|--|--|
| Remittance amount > USD100/equivalent                    | Return to HSBC Group: USD40<br>Return to non-HSBC Group: USD60 |
| USD50/equivalent<Remittance amount<br>≤USD100/equivalent | Return to HSBC Group: USD20<br>Return to non-HSBC Group: USD30 |
| Remittance amount≤USD50                                  | Free   |

## 5.3 Overseas Remittances Investigation

### 5.3.1 Remittance Investigation via Cable

Up to 5 cables: CNY200/equivalent  
Each additional cable: CNY40/equivalent  
Plus relevant overseas bank charge

## 5.4 Foreign Currency Local Payments

### 5.4.1 Telegraphic Transfer

|  |  |
|--|--|
| 5.4.1.1 Telegraphic Transfer Issuance*                               | 0.1%<br>Min.CNY100/equivalent<br>Max.CNY1000/equivalent<br>Plus Cable Charge   |
| 5.4.1.2 Amendment, Enquiry or Cancellation at the customer's request | Up to five cables: CNY200/equivalent<br>Each additional cable: additional CNY40/equivalent per cable<br>Plus any other overseas charges claimed by correspondent banks |
| 5.4.1.3 Cable Charges  | CNY 140/equivalent per cable   |
| 5.4.1.4 Additional Cable Messages                                    | CNY 100/equivalent per page  |

\* The customer and the Bank may otherwise agree on other fee arrangement and/or calculation methodology for the above fee item.

\* 1. The charges for Telegraphic Transfers do not include any charges that may be imposed by correspondent banks. In such an instance, your beneficiary may not receive the full amount of the remittance.

2. If the remitter requires the beneficiary to receive the full amount of the remittance, the remitter may elect to apply for the "Pay Exact" service. This service will ensure that the beneficiary bank receives the full value of the remittance. Please note the following:

- "Pay Exact" is applicable to USD/HKD remittance.
- An additional fee of CNY200/or equivalent will be levied in advance on the remitter for overseas remittance fee and our bank's fee charged under this service.
- HSBC has the right of recourse to the remitter in the instance where the USD correspondent bank claims a charge higher than the above CNY200/or equivalent.

3. Unless otherwise agreed, our bank will collect remittance fees in accordance with the charge option selected by the remitter in the outward remittance application form. If the remitter selects 'BEN', local fees (including Telegraphic Transfer fee and cable fee) will be deducted from the amount remitted and, the beneficiary will bear the correspondent bank charge. If the remitter selects 'SHA', local fees (including Telegraphic Transfer fee and cable fee) will be debited from the remitter's account and, the beneficiary will bear the correspondent bank charges. If the remitter prefers to use 'OUR', local fees (including Telegraphic Transfer fee and cable fee) will be debited from the remitter's account, and the correspondent bank charges will be debited from the remitter's account ultimately.

4. If the remitter enjoys preferential price and selects 'BEN' for outward remittance, standard local fees(including Telegraphic Transfer fee and cable fee) will be deducted from the amount remitted and, the beneficiary will bear the correspondent bank charge, instead of preferential fee charge.

5. For payment of credit facility proceeds by way of "Disbursement by the Bank," waive the remittance handling fee

### 5.4.2 Foreign Currency Local Payments Through Domestic Foreign Currency Payment Channels

|   |  |
|---|--|
| 5.4.2.1 In-city   | CNY80/equivalent<br>plus relevant correspondent bank charge        |
| 5.4.2.2 Cross-city  | CNY120/equivalent<br>plus relevant correspondent bank charge       |
| 5.4.2.3 Amendment, Enquiy or Cancellation at the customer's request | CNY50/equivalent<br>(excluding the charges by correspondent banks) |

\* For payment of credit facility proceeds by way of "Disbursement by the Bank," waive the remittance handling fee

## 5.5 Foreign Currency Local Inward Remittance via TT

Proceeds paid to HSBC Account CNY55/equivalent

\* Relevant correspondent bank charge may apply

## 5.6 CNY Local Payments

### 5.6.1 CNY Payment Transfer within HSBC China (via the counter or via Electronic Payments)

In-city/Cross-city free

### 5.6.2 CNY Cross-bank Payment via Electronic Payments

Single Payment and One Debit Multiple Credit Payment

Amount of each transfer

|                      |                     |
|----------------------|---------------------|
| CNY50,000 or less    | CNY1.2              |
| CNY100,000 or less   | CNY10               |
| CNY500,000 or less   | CNY15               |
| CNY1,000,000 or less | CNY20               |
| Over CNY1,000,000    | 0.002%, Max. CNY200 |

\* With effect from 30 Sep 2021 to 30 Sep 2026, for SME (Small & Micro Enterprises) and sole proprietors, the handling fee for cross-bank payment via electronic payments in the amount within 100,000 will be charged at 10% discount.

\* The customer and the Bank may otherwise agree on other fee arrangement and/or calculation methodology for the above fee item.

\* For financial treasury, disaster relief, pension payments and payment of credit facility proceeds by way of "Disbursement by the Bank," waive the remittance handling fee

## 5.7 CNY Local Direct Debit

CNY Local Direct Debit via BEPS

Normal Debit and Periodical Debit CNY10 per transaction

## 5.8 CNY Local Direct Debit via Book Transfer

Intra-bank Free

## 5.9 Collection of Bills and Drafts

5.9.1 Commission fee CNY1 per transaction

5.9.2 Postage- China EMS domestic courier CNY 20.00/equivalent

## 5.10 Centralized Payment / Collection and Netting for Cross Border Transaction

5.10.1 Implementation Fee CNY 30,000/equivalent

5.10.2 Handling fee of centralized payment / collection & netting CNY 50/equivalent per original transaction or CNY 5000/equivalent per month

## 6. TRADE SERVICES

Special Notice (applicable to all TRADE SERVICES)

Unless otherwise specified, the tariff under Trade Services applies to all 'corporate customers'.

For the fee items subject to tenor, a minimum tenor will be calculated where the (residual) tenor is less than the minimum, e.g. fee charged as 3 months if residual tenor is less than 3 months. For the fee items with minimum amount, the minimum amount will be charged when fee is below minimum, e.g. USD 45 will be charged at least if the fee per calculated is less than USD 45.

Any overseas bank charges incurred under trade services will be charged to the customer according to the actual fee/cost.

## 6.1 Import

### 6.1.1 DC (including Domestic DC)/Bank Guarantee Issuance

|  |  |
|--|--|
| 6.1.1.1 Irrevocable Documentary Credit Issuance  | 0.15% for every 3 months, with minimum charge of USD45/equivalent.<br>The minimum tenor shall be 3 months, where the (residual) tenor is less than 3 months, e.g. fee charged as 3 months if residual tenor is less than 3 months.<br>Bank to issue DC as per applicant's instruction                              |
| 6.1.1.2 Back-to-back Document Credit Issuance  | 0.18% for every 3 months, with minimum charge of USD90/equivalent.<br>The minimum tenor shall be 3 months, where the (residual) tenor is less than 3 months, e.g. fee charged as 3 months if residual tenor is less than 3 months.<br>Bank to issue Back-to-back DC as per applicant's instruction                 |
| 6.1.1.3 Standby DC / Bank Guarantee Issuance*<br>(Applicable to corporate customers other than financial institutions, government departments, public institutions and international organization customers) | 0.18%-1% for every 3 months, with minimum charge of USD90/equivalent.<br>The minimum tenor shall be 3 months, where the (residual) tenor is less than 3 months, e.g. fee charged as 3 months if residual tenor is less than 3 months.<br>Bank to issue Standby DC or Bank Guarantee as per applicant's instruction |
| 6.1.1.4 Standby DC / Bank Guarantee Issuance*<br>(Applicable to financial institutions, government departments, public institutions and international organization customers)                                | 0.09%-2.5% p.a. with minimum charge of USD250/equivalent p.a.<br>Bank to issue Standby DC or Bank Guarantee as per applicant's instruction   |

\* 6.1.1.3 The minimum charge is charged at US\$90 (or equivalent) every three months. Depending on the different risk factors, e.g. country risk of the beneficiary of the guarantee, legal risks, and the complexity of operational processing, the minimum fee may rise to US\$300 (or equivalent) every 3 months.

\* 6.1.1.4 The price applies only to non-financial guarantees/standby DC with a tenor of 5 years (inclusive). Financial guarantees/standby DC (including customs guarantees) and non-financial guarantees with a tenor of more than 5 years will be separately agreed with the customer.

### 6.1.2 DC (including Domestic DC)/Bank Guarantee Amendment

|  |   |
|--|---|
| 6.1.2.1 Increase of amount/ Extension of validity<br>(Applicable to corporate customers other than financial institutions, government departments, public institutions and international organization customers) | Refer to DC/Bank Guarantee Opening<br>Bank to amend the amount or tenor of an issued DC<br>/Bank Guarantee as per applicant's instruction |
| 6.1.2.2 Other Terms (including DC Cancellation)<br>(Applicable to corporate customers other than financial institutions, government departments, public institutions and international organization customers)   | USD40/equivalent per amendment<br>Bank to amend terms of issued DC<br>/Bank Guarantee as per applicant's instruction                      |

|   |  |
|---|--|
| 6.1.2.3 Increase of amount/<br>Extension of validity<br>(Applicable to financial institutions,<br>government departments, public<br>institutions and international<br>organization customers) | Refer to DC/Bank Guarantee Opening,<br>plus USD100/equivalent per amendment<br>Bank to amend the amount or tenor of an issued DC<br>/Bank Guarantee as per applicant's instruction |
| 6.1.2.4 Other Terms (including<br>DC Cancellation)<br>(Applicable to financial institutions,<br>government departments, public<br>institutions and international<br>organization customers)   | USD100/equivalent per amendment<br>Bank to amend terms of issued DC<br>/Bank Guarantee as per applicant's instruction  |

\* Minimum price is USD30 / equivalent for Irrevocable / Revocable DC or Increase of DC amount / Extension of DC validity if you use our Internet Trade Services for these transactions.

\* For DC/Bank Guarantee Opening and DC/Bank Guarantee Amendment, charges for a full 3-month period are applied in cases where the actual validity period within the above 3-month period is less than 3 months.

### 6.1.3 Import Bills (including bills under Domestic DC Opening)

|  |  |
|--|--|
| 6.1.3.1 Import DC Bills Handling<br>Commission         | 0.125%<br>Min. USD30/equivalent<br>Bank to check and handle import DC bills  |
| 6.1.3.2 Import Collection Bills Handling<br>Commission | 0.125%, Min. USD30/equivalent,<br>Max. USD3,000/ equivalent<br>Bank to handle import Collection bills  |
| 6.1.3.3 Deferred Payment Commission                    | 0.1% per month<br>Min. USD40/equivalent<br>Bank to add acceptance to import bills under<br>Usance DC   |
| 6.1.3.4 Reimbursement Fee                              | USD50/equivalent<br>Bank to make reimbursement under import bills  |
| 6.1.3.5 Discrepancy handling fee                       | USD75/equivalent<br>It's charged for discrepancies in the import<br>DC bills which will be deducted from<br>payment to beneficiary normally; however,<br>if applicant agrees to pay this fee, it can be<br>charged on applicant. |

\* Charges for a full month are applied in cases where the actual deferred payment period within the above 1-month period is less than a month.

### 6.1.4 Shipping Guarantee/Air Waybill Release/Bill of Lading Endorsement

|                     |  |
|---------------------|--|
| 6.1.4.1 Release Fee | USD40/ equivalent per bill<br>Bank to issue Shipping Guarantee or to endorse<br>on the shipping documents to facilitate goods<br>release |
|---------------------|--|

## 6.2 Export

### 6.2.1 Export DC (including Domestic DC/Bank Guarantee/Standby DC) Advising

|                                   |  |
|-----------------------------------|--|
| 6.2.1.1 Pre-advising              | USD15 or CNY100<br>Bank to pre-advise the DC to beneficiary as per<br>Issuing Bank's instruction       |
| 6.2.1.2 DC advising               | USD30 or CNY200<br>Bank to advise the DC to beneficiary as per<br>Issuing Bank's instruction           |
| 6.2.1.3 DC Amendment advising fee | USD20 or CNY135<br>Bank to advise the DC amendment to beneficiary<br>as per Issuing Bank's instruction |

### 6.2.2 Confirmation (including Domestic DC Confirmation)

|                          |  |
|--------------------------|--|
| 6.2.2.1 Confirmation Fee | 0.05% - 2.5% of confirmed amount for<br>every 3-month period. (Quoted on<br>case-by-case basis as per bank & country<br>risk as well as confirmation period)<br>Min.USD 40/equivalent<br>Bank to add confirmation on other bank's payment<br>undertaking as per customer's request |
|--------------------------|--|

\* Applicable to DC, Non-DC and draft. A full 3-month period are applied in cases where the actual confirmation period within the above 3-month period is less than 3 months.

### 6.2.3 Handling Commission for Export Bills (including Bills under Domestic DC)

|  |   |
|--|---|
| 6.2.3.1 Export DC bills Handling<br>Commission         | 0.125%<br>Min. USD35/equivalent<br>Bank to check the export DC bills  |
| 6.2.3.2 Export Collection bills Handling<br>Commission | 0.125%<br>Min. USD30/equivalent,<br>Max. USD3,000/equivalent,<br>Bank to handle the export Collection bills |

\* For DC bills, inclusive of 3 sets of invoices and/or transport documents, above which an additional of USD10 will be collected per set of invoices and/or transport documents.

### 6.2.4 Export Factoring (including Domestic Factoring) / Receivables Finance

|                     |  |
|---------------------|--|
| 6.2.4.1 Service Fee | To be negotiated with clients according<br>to the services scope.<br>Bank to provide services including documents<br>handling, buyer credit cover, receivables<br>management, collection, etc. |
|---------------------|--|

\* To be charged by a percentage over the invoice face value, by a flat fee per invoice or by a flat monthly / quarterly / annual fee.

### 6.2.5 Transfer of DC (including Domestic DC Transfer)

|  |  |
|--|--|
| 6.2.5.1 Full transfer without substitution   | USD40/equivalent per DC<br>As Transferring Bank, to transfer full DC amount to<br>secondary beneficiary as per first beneficiary's<br>request  |
| 6.2.5.2 Partial transfer with or without<br>substitution   | 0.15% of the transferred amount<br>Min. USD50/equivalent<br>Max USD6000/equivalent<br>As Transferring Bank, to transfer partial amount of<br>the DC to secondary beneficiary as per first<br>beneficiary's request |
| 6.2.5.3 Amendment of transferred DC<br>with increase in amount   | 0.15% of the incremental amount<br>Min. USD50/equivalent<br>Max USD6000/equivalent<br>As Transferring Bank, to increase the amount of<br>transferred DC as per first beneficiary's request                         |
| 6.2.5.4 Amendment of transferred DC<br>without increase in amount or<br>cancellation of transferred DC | USD40/equivalent per amendment/<br>cancellation<br>As Transferring Bank, to amend the transferred DC<br>as per first beneficiary's request   |

## 6.3 Drafts

### 6.3.1 Bank Acceptance Draft

|  |   |
|--|---|
| 6.3.1.1 Acceptance commission                                | 0.05% of face amount<br>As Acceptance Bank, to add acceptance on the commercial draft issued by customer          |
| 6.3.1.2 Bank Acceptance Draft Exposure Management Commission | 0.1%-3% of face amount p.a.<br>Bank to undertake to pay to the drawer or draft holder unconditionally at due date |

\* The commission can be partially/fully waived when certain percentage/100% of cash is pledged as collateral. The commission is waived for small and micro entities.

### 6.3.2 ECDS (Electronic Commercial Draft System)\*

|                               |                   |
|-------------------------------|-------------------|
| 6.3.2.1 ECDS USBkey           | CNY 80 per piece  |
| 6.3.2.2 ECDS CFCA Certificate | CNY 200 per annum |

\* Provide interface services for ECDS. Customers can handle electronic drafts issuance, acceptance, endorsement, discounting, collection and etc. through ECDS.

## 6.4 Customized Trade Finance

|             |   |
|-------------|---|
| Service Fee | To be negotiated with clients according to the services scope.<br>Offering customized trade finance solution, and tailor-made services to client according to client's requirement. |
|-------------|---|

\* The fee is waived for small and micro entities.

## 6.5 Miscellaneous Charges

|   |   |
|---|---|
| 6.5.1 Postage- China mainland speedpost (EMS)   | Min.USD10/equivalent<br>Bank to use EMS to mail trade bills and documents   |
| 6.5.2 Postage-China mainland courier  | Min.USD3/equivalent<br>Bank to use domestic courier to mail trade bills and documents   |
| 6.5.3 Postage-Registered airmail  | USD10/equivalent<br>Bank to use registered airmail to mail trade bills and documents  |
| 6.5.4 Postage-Hong Kong, Macau, Taiwan and International courier<br>Hong Kong, Macau<br>Taiwan / East Asia / South East Asia<br>Other Asia Pacific<br>North America / West Europe<br>South America<br>EastEurope/Middle East/Africa | Min.USD20/equivalent<br>Min.USD30/equivalent<br>Min.USD35/equivalent<br>Min.USD35/equivalent<br>Min.USD40/equivalent<br>Min.USD50/equivalent<br>Bank to use Hong Kong, Macau, Taiwan and international courier to mail trade bills and documents. |

\* The fee is subject to the weight and destination of the courier.

### 6.5.5 Cable Charges

USD25/equivalent per page  
Bank to send, receive and handle trade related cables

\* Commission in lieu of exchange is collected when the bill transactions are settled or paid out in the same foreign currency as the related bill.

### 6.5.6 Holding charges on overdue bills (import, export and domestic)

USD15/equivalent per month overdue  
Bank to hold the overdue import or export bills and trace collection, etc.

\* Charges for a full month are applied in cases where the actual overdue period within the above 1-month period is less than a month.

### 6.5.7 Commitment fee for trade finance

0.1% - 3% p.a. of unutilized and committed trade finance facility limit, minimum CNY5000/equivalent p.a.  
The Bank and customers sign a legally binding agreement and the Bank commits to provide trade finance with agreed amount based on the agreed terms in the agreed time line.

\* Commitment fee for trade finance is waived for small and micro entities.

## 7. CREDIT SERVICE

### 7.1 Arrangement Fee (for Syndication Loan)

|  |  |
|--|--|
| Arrangement Fee (for Syndication Loan) | As per syndication loan agreement, maximum 5% of the loan limit.<br>As mandated lead arranger, the Bank offers the service including and not limited to structuring the loan, drafting terms and conditions, initiating syndication strategy, arranging the syndication, preparation of syndication distribution materials, coordinating loan distribution, leading legal documentation, and advising green/ ESG resolutions, etc. |
|--|--|

### 7.2 Participation Fee (for Syndication Loan)

|  |  |
|--|--|
| Participation Fee (for Syndication Loan) | 0 - 5% of loan participated<br>The Bank will receive a participation fee from mandated lead arranger as a participating bank. The amount of fee is determined by the participation amount. |
|--|--|

### 7.3 Agency Fee and Lender Transfer Fee (for syndication loan)

|   |   |
|---|---|
| 7.3.1 Agency Fee (for syndication loan) | As per the fee letter or other contract<br>For the syndication loan agency service to the borrower as the syndication loan agency bank                        |
| 7.3.2 Lender Transfer Fee               | USD2,000 to USD5,000 or CNY equivalent per transfer, payable by the new lender<br>For the coordination of lender transfer as the syndication loan agency bank |

### 7.4 Commitment fee

|                |  |
|----------------|--|
| Commitment fee | 0.1%-3% per annum on the daily unutilized facility limit<br>Syndication loan agreements which are signed between Bank and clients contain availability period. The Commitment fee will be charged on unutilized facility limit if the borrower does not draw or fully draw within the availability period. |
|----------------|--|

\* Commitment fee is waived for small and micro entities, not applicable to syndication loan.



## 8. CUSTODY SERVICE

### 8.1 Direct Custody and Clearing

#### 8.1.1 Direct Custody and Clearing Fee

##### Direct Custody and Clearing Fee

**Service Scope:**

Provide custody service (including bond settlement agent service) for overseas clients, including asset safekeeping, clearing and settlement, corporate action, fund transfer, account management and other custody service as agreed with clients.

**Fee Rate:**

The specific fee items and price will be determined subject to service details and market factors, under negotiation with the client.

### 8.2 Local Asset Custody and Fund Administration Business

#### 8.2.1 Local Asset Custody Fee

##### Local Asset Custody Fee

**Service Scope:**

Provide custody service for local clients and products issued by local clients, including asset safekeeping, clearing and settlement, fund accounting and valuation, investment compliance monitoring and information disclosure, etc.

**Fee Rate:**

The specific fee items and price will be determined subject to service details and market factors, under negotiation with the client.

#### 8.2.2 Local Fund Administration Service Fee

##### Local Fund Administration Service Fee

**Service Scope:**

Provide fund administration service for products issued by local clients, including fund accounting & valuation, transfer agency, and clients required value added services, etc.

**Fee Rate:**

The specific fee items and price will be determined subject to service details and market factors, under negotiation with the client.

## 9. CORPORATE E-BANKING

With effect from 1 Oct 2021 to 30 Sep 2026, our bank offers preferential pricing to SME (Small & Micro Enterprises) and sole proprietors with 50% discount of 6 items 9.1-9.6, Security Device is CNY 50/Piece, onsite and internet remote training fee are waived.

### 9.1 HSBCnet

HSBCnet, or the HSBC Internet Banking Service, can support global HSBC account management, payment and transfer, transaction and balance enquiry, and account statement report.

|                            | Professional   | International  | Domestic  |
|----------------------------|--|--|---|
| 9.1.1 Monthly Fee *        | CNY 700  | CNY 350  | CNY 180   |
| 9.1.2 Bank Account Charges | CNY 60/ Account/Month<br>First 10 accounts free  | CNY 60/ Account/Month<br>First 10 accounts free        | CNY 30/ Account/Month<br>First 10 accounts free |
| 9.1.3 User Fee             | CNY 60/ User/Month<br>First 5 users free   | CNY 60/ User/Month<br>First 5 users free               | CNY 30/ User/Month<br>First 5 users free        |
| 9.1.4 Security Device      | CNY 150 / Piece<br>First 5 free  | CNY 150 / Piece<br>First 5 free                        | CNY 150 / Piece<br>First 5 free                 |
| 9.1.5 Training             | Onsite training<br>CNY 1000 / Training Session<br>( Customer need afford the cross city expenses ) | Internet remote Training<br>CNY 500 / Training Session | Not offer                                       |

\* All customers of Retail Business Banking, Wealth and Personal Banking are entitled to the above preferential pricing arrangement under item 9.1.

### 9.2 HSBC Connect

|                                   |            |
|-----------------------------------|------------|
| 9.2.1 Setup fee (one-time charge) | CNY140,000 |
| 9.2.2 Annual maintenance fee      | CNY12,000  |

### 9.3 SWIFTnet FIN

|                                   |           |
|-----------------------------------|-----------|
| 9.3.1 Setup fee (one-time charge) | CNY20,000 |
| 9.3.2 Monthly fee                 | CNY1,500  |

## 9.4 SWIFTnet FileAct

|                                   |            |
|-----------------------------------|------------|
| 9.4.1 Setup fee (one-time charge) | CNY100,000 |
| 9.4.2 Monthly fee                 | CNY1,500   |
| 9.4.3 Annual maintenance fee      | CNY15,000  |

## 9.5 SWIFTnet FIN & FileAct

|                                   |            |
|-----------------------------------|------------|
| 9.5.1 Setup fee (one-time charge) | CNY110,000 |
| 9.5.2 Monthly fee                 | CNY1,500   |
| 9.5.3 Annual maintenance fee      | CNY15,000  |

## 9.6 HSBC@ERP Adapter for SAP

|                                   |            |
|-----------------------------------|------------|
| 9.6.1 Setup fee (one-time charge) |            |
| 1-5 countries                     | CNY70,000  |
| 6-10 countries                    | CNY85,000  |
| over 10 countries                 | CNY110,000 |
| 9.6.2 Annual maintenance fee      |            |
| 1-5 countries                     | CNY14,000  |
| 6-10 countries                    | CNY17,000  |
| over 10 countries                 | CNY22,000  |

## 9.7 Payment Advising Service

The service initiated via HSBCnet or HSBC Connect with delivery channels including email, mail and SMS.

|                             |                     |
|-----------------------------|---------------------|
| 9.7.1 via email             | CNY1 per mail       |
| 9.7.2 via mail              | CNY 15 per page     |
| 9.7.3 via SMS               | CNY 1.5 per message |
| 9.7.4 Payment Advice Resend | CNY 20 once         |

## 9.8 Integration Consultancy Service for Payment and Cash Management

|   |            |
|---|------------|
| 9.8.1 File ConverterTechnical Consultancy Service (one-time charge) | CNY 12,000 |
| 9.8.2 File Upload Technical Consultancy Service (one-time charge)   | CNY 20,000 |
| 9.8.3 File Mapper Technical Consultancy Service (one-time charge)   | CNY 20,000 |
| 9.8.4 Host-to-Host Technical Consultancy Service (one-time charge)  | CNY 45,000 |

## 10. MISCELLANEOUS

### 10.1 Global Liquidity and Cash Management Customized Services

|   |  |
|---|--|
| 10.1.1 Global Liquidity and Cash Management Customized Services | Based on Service Agreement<br>Provide Global Liquidity Management related customized services, including customized solution design, system integration and tailor-made service support, etc |
|---|--|

### 10.2 Escrow Agency Service

|   |  |
|---|--|
| 10.2.1 Escrow Agency Fee  |  |
| 10.2.1a Setup Fee for Escrow Agency Service   | Not exceeding USD80,000 or CNY equivalent (one-time charge)                    |
| 10.2.1b Annual Fee for Escrow Agency Service  | Not exceeding USD80,000 or CNY equivalent per year (waived for the first year) |
| * Service fee for the escrow agency service provided by the Bank as independent third party to the customer |  |
| 10.2.2 Activity Fee   | USD100 or CNY equivalent per scheduled payment                                 |

Above fee charges also apply to individual(s) involved in the Escrow Agency Service agreement as the contractual party.

### 10.3 Consultancy Fee

|  |   |
|--|---|
| 10.3.1 Financial Advisory Fee for Assets Backed Securities / Assets Backed Notes | Provide financial advisory service such as structure design to the originators of or other parties related to assets backed securities / assets backed notes issued in China Inter-bank Bond Market. The scope of service will be agreed in the service agreement.<br>Fee will be charged as agreed, usually no more than 1% of the financing amount for each transaction and not exceed CNY10,000,000. |
|--|---|

### 10.4 Receivable management system

|   |  |
|---|--|
| 10.4.1 Set up fee   | CNY1,000 per account                     |
| 10.4.2 Monthly fee  |  |
| Standard Package  | CNY500 per month                         |
| Enhanced package (with automated reconciliation)                        | CNY2,000 per month                       |
| Platinum package (information enrichment and Manual exception handling) | CNY10 per transaction, CNY10 per invoice |

## 10.5 Client Account Auxiliary Information Service

### Client Account Auxiliary Information Service

|                    |                             |
|--------------------|-----------------------------|
| 10.5.1 Set up fee  | CNY200                      |
| 10.5.2 Monthly fee | CNY1,000 per master account |

### Enhanced version of Client Account Auxiliary Information Service

|                            |                             |
|----------------------------|-----------------------------|
| 10.5.3 Setup fee (one off) | CNY1,000                    |
| 10.5.4 Monthly Service fee | CNY2,000 per master account |

## 10.6 Cash Concentration (within same legal entity)

|                          |   |
|--------------------------|---|
| 10.6.1 Installation Cost | CNY1,000 per account                      |
| 10.6.2 Management Fee    | CNY500 per account per month              |
| 10.6.3 Maintenance Fee   | CNY500 per account to be added or removed |

## 10.7 Intra-group domestic liquidity management solution

Intra-group domestic liquidity management solution – to realize the automatic/manual management of funds within cash rich and short entities in domestic intra-group

|  |  |
|--|--|
| 10.7.1 Installation Cost   | CNY5,000 per account   |
| 10.7.2 Management Fee<br>Standard Module                           | Daily management fee per account = net funds transfer amount of such account on that day <sup>1</sup> * 0.3% / 360. Accrued on daily basis and payable monthly, with a minimum monthly management fee of CNY2,000 or equivalent per account, and a maximum monthly management fee of CNY200,000 or equivalent per account. |
| Dynamic Sweeping Module  | Daily management fee per account = net funds transfer amount of such account on that day <sup>1</sup> * 0.3% / 360. Accrued on daily basis and payable monthly, with a minimum monthly management fee of CNY2,000 or equivalent per account, and a maximum monthly management fee of CNY200,000 or equivalent per account. |
| 10.7.3 Maintenance Fee   | CNY500 per account to be added or removed  |
| 10.7.4 Liquidity Management Solution<br>Re-Structuring Service Fee | To be negotiated with client based on the complexity of the re-structuring service (maximum charge of CNY 35,000 / request)  |

<sup>1</sup> "net funds transfer amount" will be calculated according to the relevant agreement.

## 10.8 IEF- Interest Enhancement Facilities

IEF - Interest Enhancement Facilities - to enhance the intra-group interest benefit after setup the notional pool

|                                |   |
|--------------------------------|---|
| 10.8.1 Setup Fee               | CNY16,500 per structure, one-time charge        |
| 10.8.2 Service Charges         | CNY350 per account, per month, minimum of CNY60 |
| 10.8.3 Account Maintenance Fee | CNY650 per account per request                  |

## 10.9 Intra-group cross-border liquidity management solution

Intra-group cross-border liquidity management solution – to realize the automatic cash concentration or sweep within the cross-border members of the group after setup cross-border cash concentration solution, with China as the master country

|  |   |
|--|---|
| 10.9.1 Installation Cost   | CNY1,200 per related account of each offshore participant   |
| 10.9.2 Management Fee  | CNY650 per related account of each offshore participant per month   |
| 10.9.3 Account Maintenance Fee                                     | CNY850 per master company's settlement account or per related account of each offshore participant to be added or removed   |
| 10.9.4 Liquidity Management<br>Solution Service Fee                | 0.3% to the total ceiling limit of the whole group liquidity solution for cash management with a minimum charge of CNY10,000 or equivalent and a maximum charge of CNY500,000 or equivalent |
| 10.9.5 Liquidity Management Solution<br>Re-Structuring Service Fee | To be negotiated with client based on the complexity of the re-structuring service (maximum charge of CNY 35,000 / request)   |

## 10.10 Entrusted Loan (including bilateral EL, multiple EL)

|  |   |
|--|---|
| 10.10.1 Commission                           | With respect to each Entrusted Loan, the commission fee should equal to the following:<br>Loan Amount * 0.3%/360 * Loan Tenor (calculated by day), with a minimum charge of CNY2,000 or equivalent and a maximum charge of CNY500,000 or equivalent /360 * Loan Tenor (calculated by day).                |
| 10.10.2 Overdue Entrusted Loan<br>Commission | With respect to each Entrusted Loan, the commission fee shall equal to the following:<br>Overdue Loan Amount * 0.3%/360 * Overdue Period (calculated by day), with a minimum charge of CNY2,000 or equivalent and a maximum charge of CNY500,000 or equivalent /360 * Overdue Period (calculated by day). |

## 10.11 Cross-border lending

To assist the lending from the onshore company to offshore company

### Manual Module of RMB lending

|                                |  |
|--------------------------------|--|
| Lending arrangement fee        | With respect to each lending, 1% of lending amount p.a., with minimum charge of CNY50,000 p.a. and maximum charge of CNY500,000 in aggregate under one lending (regardless of the lending tenor (such as 1 year, 2 years, 3 years, 5 years and etc.)). |
| Lending extension handling fee | With respect to each extension of each lending, 1% of extension amount p.a., with minimum charge of CNY2,000 per extension and maximum charge of CNY150,000 in aggregate.  |

## 10.12 3rd party bank Account Enquiry and Payment

Via Bank-to-Bank Host to host or SWIFT, use HSBC's e-channel for 3rd party bank account enquiry and payment:

|                         |   |
|-------------------------|---|
| 10.12.1 Setup fee       | CNY 2,000 per account (one-time charge) |
| 10.12.2 Account enquiry | CNY 600 per account per month           |
| 10.12.3 Payment         | CNY 1,400 per account per month         |

Via Bank-to-Bank Host to host or SWIFT, use 3rd party bank's e-banking for HSBC China account enquiry and payment:

|                         |  |
|-------------------------|--|
| 10.12.4 Setup fee       | CNY 2,000 per account(one-time charge)   |
| 10.12.5 Account enquiry | If it's account statement via SWIFT, refer to our bank's corresponding SWIFT message monthly fee; otherwise, CNY 600 per account per month |
| 10.12.6 Payment         | Refer to our bank's remittance charges   |

Via Multi-bank Solution , use HSBC's e-channel for 3rd party bank account enquiry and payment:

|  |  |
|--|--|
| 10.12.7 One-off system setup and Digital signature certificate fee | CNY 120,000 for 1-3 designated banks<br>CNY 170,000 for 4-7 designated banks<br>CNY 70,000 for one newly added banks |
| 10.12.8 Basic Monthly Service fee                                  | CNY 5,000 per month  |
| 10.12.9 Auto-Sweeping Service fee                                  | CNY 5,000 per month  |

\* Note: Travel expenses would be separately calculated and charged for on-site incident handling.

## 10.13 Mobile Collection – Omni Collect Service

|                                  |   |
|----------------------------------|---|
| 10.13.1 API Set Up Fee (one off) | CNY 20,000  |
| 10.13.2 Service Fee              |   |
| Monthly Service Fee              | CNY 500/merchant*/month<br>( including 100 free payments )              |
| Payment Information Service Fee  | CNY 5/payment (for payments beyond the maximum amount of free payments) |

\* Merchant means each merchant profile setup in HSBC system as per the client's instruction.

## 10.14 Auto Investment

|                         |                               |
|-------------------------|-------------------------------|
| 10.14.1 Set-up Fee      | CNY 6,000, one-off charge     |
| 10.14.2 Service Charges | CNY 600 per account per month |

## 10.15 Distribution Service

|   |  |
|---|--|
| 10.15.1 Fund Distribution Service Fee, Management Fee etc | As agreed in fund distribution agreement |
|---|--|

## 10.16 Wealth Management Service

|                                       |  |
|---------------------------------------|--|
| 10.16.1 Wealth Management Service Fee | As agreed in Fund Prospectus or contract |
|---------------------------------------|--|

## 10.17 Customer Referral Service

|                                   |  |
|-----------------------------------|--|
| 10.17.1 Customer Referral Service | Based on Service Agreement<br>Provide customer referral service to relevant business institutions, the specific referral service fee items and price will be determined subject to service details and market factors. |
|-----------------------------------|--|

## 11. RMB CROSS-BORDER SETTLEMENT

### 11.1 RMB Cross-Border Clearing Debit(Nostro accounts)

|                                   |        |
|-----------------------------------|--------|
| 11.1.1 Customer payments          |        |
| To overseas bank via MT1xx        | CNY150 |
| To local interbank via CNAPS/CIPS | CNY100 |
| In-house transfer                 | CNY50  |
| 11.1.2 Bank payments              |        |
| To overseas bank via MT2xx        | CNY30  |
| To local interbank via CNAPS/CIPS | CNY30  |
| In-house transfer                 | CNY30  |

## 11.2 RMB Cross-Border Clearing Credit(Nostro accounts)

|                          |        |
|--------------------------|--------|
| 11.2.1 Customer payments |        |
| Credit via CNAPS/CIPS    | Free   |
| Credit via MT1xx         | CNY100 |
| 11.2.2 Bank payments     |        |
| Credit via CNAPS/CIPS    | Free   |
| Credit via MT2xx         | Free   |

Fee will be deducted according to the charge method as instructed unless other special arrangement

## 11.3 RMB Cross-Border Clearing-Miscellaneous Fee

|                                       |                         |
|---------------------------------------|-------------------------|
| 11.3.1 A/C Maintenance fee            | CNY500 per Month        |
| 11.3.2 Amendment/Cancellation         | CNY80 per cable advised |
| 11.3.3 Queries/Investigations         | CNY80 per cable advised |
| 11.3.4 MT940/950                      | CNY600 per month        |
| 11.3.5 Paper statement (upon request) | CNY400 per month        |

(Above charge scheme might vary from customer to customer)

Charge rationale for Market-oriented pricing items:

1. The tariff for credit services is formulated comprehensively based on the capital cost, risk cost, management cost and reasonable profit.
2. The other Corporate related tariff is formulated comprehensively based on the relevant labor cost, system development and maintenance cost, telecom & postage charges, and other administrative cost & reasonable profit.

## 12. Underwriting/ Sub-underwriting Service in the Interbank Bond Market

### 12.1 Bond Underwriting / Sub-underwriting

As per the bond agreement

Entrusted by the Bond Issuer to provide underwriting service for the Bond issue to the Issuer as a member of the underwriting syndicate (including left lead underwriters, joint lead underwriters and sub-underwriters). Sales commission would be charged according to the relevant Bond underwriting / sub-underwriting agreement.

### 12.2 Asset-Backed Security(ABS) Underwriting / Sub-underwriting

As per the ABS agreement

As entrusted by ABS Issuer, perform recommendation and registration of the ABS, and sell the ABS through the bond markets, or sub-underwrite the ABS from the underwriter(s) and sell through the bond markets. Sales commission would be charged according to the relevant ABS underwriting / sub-underwriting agreement.

## 12.3 Safekeeping Account Service and Monitoring Account Service

|                                    |   |
|------------------------------------|---|
| 12.3.1 Safekeeping Account Service | As per the safekeeping agreement  |
|                                    | Under the assets backed products, assets backed plans and collective fund trust plans, acting as the safekeeping bank, provide fund safekeeping services, including but not limited to opening safekeeping accounts, funds safekeeping, issuing safekeeping reports, account management and other relevant services permitted by the laws and regulations and agreed by parties |

|                                   |  |
|-----------------------------------|--|
| 12.3.2 Monitoring Account Service | As per the monitoring agreement  |
|                                   | Under the assets backed products, assets backed plans and collective fund trust plans, acting as the monitoring bank, provide fund monitoring services, including but not limited to opening monitoring accounts, funds monitoring, account management and other relevant services permitted by the laws and regulations and agreed by parties |