

1. Date:

D	D	M	M	Y	Y	Y	Y
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## Application for a Pre-shipment Seller Loan

To: HSBC Bank (China) Company Limited  Branch

### For Bank Use Only

Loan No. 

Due Date 

D	D	M	M	Y	Y	Y	Y
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### 2. Instruction (Application)

This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).

- ☐ Packing Loan - Under a Export Documentary Credit (DC)  
☐ Manufacturer's Advance - Not Under Export Documentary Credit (DC)  
☐ Extension to existing Pre-shipment Seller Loan ( Reference Number  )

### 3.1 Borrower Name *(the Customer)*

### 3.3 Name of Contact Person

### 3.4 Borrower Tel/Email

### 3.2 Borrower Address

### 3.5 Export Account Number *(if known)*

### 3.6 Applicant Name *(If applicant different from the borrower)*

### 4. Buyer/DC applicant *(full name and address)*

### 5.1 DC Number/Purchase Order ("PO") Ref / Sales Contract No.

### 5.2 Pro forma / Invoice No.

### 5.3 DC Amount

### 5.4 DC Currency

### 5.5 DC Issuing Bank

### 5.6 Latest shipment date *(for loans under Open Account only)*

D	D	M	M	Y	Y	Y	Y
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### 5.7 DC Expiry Date *(For loans under DC only)*

D	D	M	M	Y	Y	Y	Y
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### 6. Loan Details

#### 6.1 Loan Currency

#### 6.2 Loan Amount

In consideration of your granting to us an advance as above,  
equivalent to *(Converted Amount)*


as converted to *(Converted Currency)*


at your spot exchange rate.

#### 6.3 Loan Tenor

 days

#### 6.4 Extension for

 days

#### 6.4 Interest Rate

% p.a.

#### 6.6 Loan Purpose

### 8.1 Proceeds Disposal

### 8.2 Loan Disbursement Account

### 7.1 Manufacturer's Name

is the manufacturer a related party ☐ yes ☐ no

### 7.2 Manufacturer's Address

### 8.3 Loan Disbursement Method

- ☐ Disbursement by HSBC. The disbursement to be made to a related party to the borrower ☐ yes ☐ no  
☐ Disbursement by the borrower

**8.4 Goods Description**

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**8.5 Storage Address**

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**9. Charges**

Debit interest and charges from

☐ Account No.

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☐ Other

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**10. Documents Attached**☐ Invoice ☐ Purchase Order ☐ DC ☐ Contract of Sales ☐ Insurance policy ☐ Other documents *(Please specify)*

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**11. Other Instructions**

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**12. Insurance**☐ Arrange insurance at our cost with an insurance company (including any HSBC Group member) acceptable to HSBC. HSBC is authorised to debit our current account or other account for the insurance premium once the policy is effected at the rate agreed.☐ Insurance already/will be arranged by us. The relative insurance policy will be presented to HSBC within the next 10 days.☐ Insurance already arranged under an open policy held by you.☐ Other *(please specify)*

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**13. At Maturity**☐ Debit Account No.

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☐ convert at Spot Rate / ☐ under forward contract No.

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for the principal amount of the Loan, together with accrued interest and charges.

☐ Debit the principal amount of the Pre-shipment Seller Loan ☐ convert at Spot Rate/ ☐ under forward contract No.

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to our account No.

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and debit the accrued interest and charges to our account No.

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☐ For Loans under DC only - Negotiate Export DC ( ☐ DC mentioned above / ☐ DC No. 

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 )and utilise the proceeds to repay the loan together with accrued interest and charges. Please debit/credit the balance (if any) to our account No. 

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☐ For Loans under Open Account only - Further instructions will be placed for post-shipment financing to settle the loan.

We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by visiting [www.gbm.hsbc.com/gtrfstt](http://www.gbm.hsbc.com/gtrfstt) or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).

This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.

By signing this application the Customer:

- confirms that it has full responsibility to ensure that the utilization of the loan complies with the loan purpose under the Facility Agreement and this application, and matches with the loan disbursement supporting documents;
- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this form; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms apply to the above trade service(s).

Signed for and on behalf of the Customer:

**Authorised Signatories and Company Chop**