Dear Customer,

Please be advised below service charge items will be added into Tariff of Accounts and Services (for Corporate Customers).

1. Service Item: Discrepancy Handling Fee

Services including: The Bank issues Documentary Credit as per the applicant's request. If the documents presented by the beneficiary are discrepant, the Bank will handle the discrepancies by providing relative services. This fee item is usually charged to beneficiary, however, if agreed between the applicant and the beneficiary, it can be paid by the applicant.

Tariff: USD75 or its equivalent each presentation

Applicable for: Corporate customers

Pricing method: Market-oriented pricing item

2. Service Item: Commitment fee for trade finance

Services including: The Bank and customers sign a legally binding agreement and the Bank commits to provide trade finance with agreed amount based on the agreed terms in the agreed time line.

Tariff: 0.1% - 3% p.a. of unutilized and committed trade finance facility limit, minimum CNY5000/equivalent p.a. It's waived for small and micro entities.

Applicable for: Corporate customers

Pricing method: Market-oriented pricing item

Above service charge items will come into effect from 1st Oct. 2018.

HSBC Bank (China) Company Limited 1st July, 2018

