

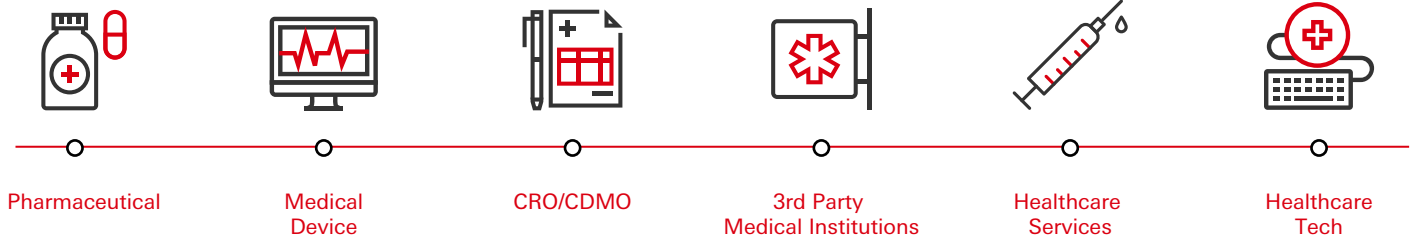


# HSBC GBA+ Healthcare Fund

HSBC is committed to supporting the next generation of leading healthcare companies, helping them expand nationally and internationally. We have launched a USD700 million senior debt fund<sup>1</sup> focused on supporting fast-growing healthcare companies in one of China's most dynamic regions, the Greater Bay Area (GBA), as well as being available to firms throughout mainland China.

## Healthcare sub-sectors of focus

The GBA+ Healthcare Fund is **focused on 6 sub-sectors** poised to benefit from structural shifts in the industry and positive longer-term fundamentals.



## Why GBA+ Healthcare Fund?



The aim is to support existing or prospective earlier stage, high growth clients operating in the healthcare sector across the GBA.








Support the working capital, capital expenditure, treasury and acquisition financing for proven business models including businesses at the pre-profit stage.

## Overview of the facility structure available

Quantum	Up to USD50m per company
Purpose	Working capital, capital expenditure, acquisition financing and treasury management solutions to support a proven business model
Tenor	Typically up to 12 months. Longer term and event financing will be considered for companies at Series B and beyond
Pricing	Negotiated on a case-by-case basis, to include a facility interest rate and initial arrangement fee <sup>2</sup>
Security	On case-by-case basis, asset or personal guarantee may be required
Covenants	Financial covenants may be required, but evaluated on a case-by-case basis
Shareholder base	Supportive and experienced shareholder base, likely to include venture capital, strategic investors or private equity
Other terms	Frequent management meetings, KPI monitoring, receipt of regular financial information
Due diligence requirements	Historical financial information, financial projections, business plan, organizational chart, and others

## HSBC in the GBA

One of the <b>leading international banks</b> in the GBA 	Branch <b>network in Hong Kong, Macau and all 21 prefecture-level cities</b> in Guangdong province 	A <b>dedicated GBA office</b> 
<b>Specialist healthcare coverage</b> across the GBA 	<b>Strategic financing capabilities</b> <sup>3</sup> e.g. advisory, equity capital markets, strategic equity financing, debt capital markets. 	

For more information, please contact the HSBC coverage team:

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2. Limited to HSBC Hong Kong only (if applicable)

3. The services will be provided by the relevant HSBC Group members in accordance with their business scope

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