

Addition of New Commodity Finance Service Charge (Effect from 20 Sep. 2017)

Dear Customer,

We are contemplating to charge service fee in respect of the following service item:

- Service item: Commodity Structured Trade Finance Service
- Service Scope:
 - To design the customized commodity financing solution in line with designated commercial contract.
 - To track the goods delivery performance of the underlying commercial contract.
 - To monitor the funds collection of sales receivables.
 - To conduct regular Marked-to-Market assessment of the contractual commodity.
- Tariff: Service fee up to 5.5% of the facility amount is to be charged against pre-agreed ratio on one off basis or in phases.
- Applicable to: Corporate customers
- Pricing category: Market-oriented pricing item

Above service charge items will come into effect from Sep 20th 2017

HSBC Bank (China) Company Limited
June 13th 2017