## Dear Customer,

We are going to update existing service pricing with tariff information as below:

Items/Services	Current Pricing	Items/Services	New Pricing
6.2.4 Export	Max. 2% of	6.2.4 Export	To be
Factoring	Invoices Value,	Factoring	negotiated with
(including	Max USD	(including	clients
Domestic	3,000/	Domestic	according to
Factoring) /	equivalent	Factoring) /	the services
Receivables	Bank to provide	Receivables	scope.
Finance	services	Finance	Bank to
6.2.4.1	including	6.2.4.1	provide
Service Fee	documents	Service Fee	services
	handling, buyer		including
	credit cover,		documents
	receivables		handling, buyer
	management,		credit cover,
	collection, etc.		receivables
			management,
			collection, etc.
6.4	To be	6.4	To be
Commodity	negotiated with		negotiated with
Structured	clients	Trade Finance	clients
Trade Finance	•		according to
	services scope.	Service Fee	the services
Service Fee	Offering		scope. Offering
	customized		customized
	Commodity		trade finance
	Structured		solution, and
	Trade Finance		tailor-made
	solution and		services to
	conduct		client
	relevant		according to
	monitoring and		client's
	controls.		requirement.

* To be charged	
by a percentage	waived for
over the	small and
Commodity	micro entities.
Finance	
Facility Value	
on one-off basis	
or in phases.	

Applicable to: Corporate customers

Pricing Category: Market Oriented Pricing item

Above service charge items will come into effective from 25<sup>th</sup> Mar. 2024.

HSBC Bank (China) Company Limited 25<sup>th</sup> Dec. 2023